



HELPING BUSINESSES
SUCCESSFULLY NAVIGATE
THE ROAD AHEAD

We are a partnership-oriented private equity investor dedicated to providing patient capital to support and supplement the vision of the owners and management teams of strong performing businesses. Our overarching objective is to help our portfolio companies successfully navigate the road ahead with strategic, operational and financial guidance that will accelerate growth.

OUR
GUIDING
PRINCIPLES

SUPPORT the next phase of growth
ENJOY the journey
Leave a lasting **POSITIVE** impact

1997 YEAR
FOUNDED

\$804 MILLION
COMMITTED CAPITAL

\$230 MILLION
FUND IV | RAISING FUND V

45+ PLATFORM
INVESTMENTS

TRANSACTION CRITERIA

- EBITDA of \$2–8 million
- Enterprise values of \$20–100 million
- Minimum gross / EBITDA margin targets of ~30% / ~15%
- First institutional capital
- Meaningful owner/management rollover

INVESTMENT CHARACTERISTICS

- Proven, experienced leadership
- History of profitable growth and identified future opportunities
- Sticky, repeat customer relationships
- Recurring revenue and sustainable cash flow
- Potential for accretive add-ons

WE INVEST CONTROL EQUITY IN:

- Owner-driven recapitalizations
- Management buyouts
- Corporate carve-outs

B2B SERVICES & PRODUCTS FOCUS



Healthcare

- Revenue Cycle Management
- Pharma Services
- Facility and Equipment services
- Benefits Management
- Medical & Dental Products
- Contract Manufacturing



Commercial & Industrial Solutions

- Inspection, Maintenance, Repair
- Testing & Measurement
- Food Safety
- Specialty Distribution
- Infrastructure & Utility
- Niche Manufacturing



Business Services

- Regulatory & Compliance Services
- Data & Analytics
- Training and Education
- Government & Municipal Services
- Route Based Services
- Technical Consulting



EQUITY PARTNERS



Healthcare



Provider of clinical site services for central nervous systems disorders (Realized)



Provider of equipment service, maintenance and repair for biopharma laboratory instruments



Provider of oral and maxillofacial surgical services



Digitally focused manufacturer and distributor of orthodontic and specialty dental appliances



Provider of clinical trial services focused on neurology, orthopedics, and general medicine



Provider of end-to-end revenue cycle management ("RCM") solutions focused on workers' compensation and international claims

CONTACT

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HEADQUARTERS

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Commercial and Industrial Solutions



Provider of calibration, repair and automation services for precision measurement and industrial equipment



Provider of fire and life safety system inspection, maintenance, repair and installation services (Realized)



Provider of commercial landscaping, maintenance, enhancement and irrigation services



Petroleum equipment distributor and service provider in the Mid-Atlantic and Southeast (Realized)



Specialty designer and manufacturer of automotive transmission repair kits and parts for the valve body (Realized)



Business Services



Provider of online healthcare education and training (Realized)



Provider of customized food service offerings in the Southeast (Realized)



Provider of cybersecurity solutions for government and commercial clients



Provider of affirmative action planning and compliance services for federal contractors (Realized)



Provider of information technology management services to support small and medium-sized businesses worldwide (Realized)



Franchisor and reseller of complete shipping services (Realized)

The above indicates representative equity investments only which reflect our current investment strategy. Please contact us for a more comprehensive list. Mention of a specific security should not be considered a recommendation to buy or a solicitation to sell that security. Holdings listed are as of the date of publication of this Executive Summary and are subject to change.