

We are a partnership-oriented private equity investor dedicated to providing patient capital to support and supplement the vision of the owners and management teams of strong performing businesses. Our overarching objective is to help our portfolio companies successfully navigate the road ahead with strategic, operational and financial guidance that will accelerate growth.

OUR GUIDING PRINCIPLES

- SUPPORT the next phase of growth
- ENJOY the journey
- Leave a lasting POSITIVE impact

1997 YEAR FOUNDED

\$817 MILLION  
COMMITTED CAPITAL

\$230 MILLION  
FUND IV | RAISING FUND V

45+ PLATFORM INVESTMENTS

## TRANSACTION CRITERIA

- EBITDA of \$2–8 million
- Enterprise values of \$20–100 million
- Minimum gross / EBITDA margin targets of ~30% / ~15%
- First institutional capital
- Meaningful owner/management rollover

## INVESTMENT CHARACTERISTICS

- Proven, experienced leadership
- History of profitable growth and identified future opportunities
- Sticky, repeat customer relationships
- Recurring revenue and sustainable cash flow
- Potential for accretive add-ons

## WE INVEST CONTROL EQUITY IN:

- Owner-driven recapitalizations
- Management buyouts
- Corporate carve-outs

## B2B SERVICES & PRODUCTS FOCUS



Healthcare

- Revenue Cycle Management
- Pharma Services
- Facility and Equipment services
- Benefits Management
- Medical & Dental Products
- Contract Manufacturing



Commercial & Industrial Solutions

- Inspection, Maintenance, Repair
- Testing & Measurement
- Food Safety
- Specialty Distribution
- Infrastructure & Utility
- Niche Manufacturing



Business Services

- Regulatory & Compliance Services
- Data & Analytics
- Training and Education
- Government & Municipal Services
- Route Based Services
- Technical Consulting



# Reynolda

EQUITY PARTNERS



## Healthcare



**ALZHEIMER'S RESEARCH**  
and Treatment Center

Provider of clinical site services for central nervous systems disorders  
(Realized)



Provider of equipment service, maintenance and repair for biopharma laboratory instruments



Provider of clinical trial services focused on neurology, orthopedics, and general medicine



**FLAGSHIP**  
SPECIALTY PARTNERS

Provider of oral and maxillofacial surgical services



Digitally focused manufacturer and distributor of orthodontic and specialty dental appliances



Provider of end-to-end revenue cycle management ("RCM") solutions focused on workers' compensation and international claims



## Commercial and Industrial Solutions



**CARLTON**  
INDUSTRIAL SOLUTIONS  
Confidence Starts Here™

Provider of calibration, repair and automation services for precision measurement and industrial equipment



Provider of fire and life safety system inspection, maintenance, repair and installation services (Realized)



Provider of commercial landscaping, maintenance, enhancement and irrigation services



Provider of pond management services



**Thompson**

Provider of asset-intensive industrial cleaning services (Realized)



Specialty designer and manufacturer of automotive transmission repair kits and parts for the valve body (Realized)



## Business Services



**CareerStep**

Provider of online healthcare education and training (Realized)



Provider of customized food service offerings in the Southeast (Realized)



**GRAMMATECH**

Provider of cybersecurity solutions for government and commercial clients



Provider of affirmative action planning and compliance services for federal contractors (Realized)



Provider of information technology management services to support small and medium-sized businesses worldwide (Realized)



Franchisor and reseller of complete shipping services (Realized)

## CONTACT

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The above indicates representative equity investments only which reflect our current investment strategy. Please contact us for a more comprehensive list. Mention of a specific security should not be considered a recommendation to buy or a solicitation to sell that security. Holdings listed are as of the date of publication of this Executive Summary and are subject to change.